

At  
2-10-2004



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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**



<b>OMB APPROVAL</b>	
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**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 12/1/02 AND ENDING 11/30/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **John W. Loofbourrow Associates, Inc.**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**110 Maiden Lane 36<sup>th</sup> Fl.**

**New York**

**NY**  
(No. and Street)

**10005**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**John W. Loofbourrow**

**(212) 558-6400 ext.100**

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Ernst & Young LLP**

(Name - of individual, state last, first, middle name)

**5 Times Square**

**New York**

**NY**

**10036**

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**

**FEB 11 2004**

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**THOMSON  
FINANCIAL**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

2-2-04

## OATH OR AFFIRMATION

I, John W. Loofbourrow, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of John W. Loofbourrow Associates, Inc., as of November 30, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

John W. Loofbourrow  
Signature  
President  
Title

Neal Auman  
Notary Public

NEAL AUMAN  
Notary Public of New Jersey  
ID #2165766

Commission Expires May 25, 2004

This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- ☐ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims or Creditors.
- ☐ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A or Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Statement of Financial Condition

John W. Loofbourrow Associates, Inc.

*November 30, 2003*

*with Report of Independent Auditors*

John W. Loofbourrow Associates, Inc.

Statement of Financial Condition

November 30, 2003

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## Report of Independent Auditors

To the Stockholders

John W. Loofbourrow Associates, Inc.

We have audited the accompanying statement of financial condition of John W. Loofbourrow Associates, Inc. (the "Company") as of November 30, 2003. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of John W. Loofbourrow Associates, Inc. at November 30, 2003 in conformity with accounting principles generally accepted in the United States.

*Ernst & Young LLP*

January 27, 2004

John W. Loofbourrow Associates, Inc.

Statement of Financial Condition

November 30, 2003

**Assets**

Cash and cash equivalents

\$ 25,829

Total assets

\$ 25,829

**Liabilities and stockholders' equity**

**Liabilities:**

Accounts payable and accrued expenses

\$ 12,158

Total liabilities

12,158

**Stockholders' equity:**

Common stock, no par value, 10,000 shares authorized,

4,319 shares issued and outstanding

—

Additional paid-in capital

411,462

Accumulated deficit

(397,791)

Total stockholders' equity

13,671

Total liabilities and stockholders' equity

\$ 25,829

*See accompanying notes.*

John W. Loofbourrow Associates, Inc.

Notes to Statement of Financial Condition

November 30, 2003

**1. Organization**

John W. Loofbourrow Associates, Inc. (the "Company") was organized as a corporation under the laws of the state of Delaware. The Company is a registered broker-dealer under the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc.

The Company generates fee income by arranging equity and debt financing for corporate borrowers in the United States. Accordingly, the Company does not carry customers' accounts and does not receive, deliver or hold customer cash or securities in connection with such transactions.

**2. Significant Accounting Policies**

**Cash and Cash Equivalents**

Cash and cash equivalents include cash at banks and money market instruments that are readily convertible into cash.

**Use of Estimates**

The preparation of the statement of financial condition in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the statement of financial condition and accompanying notes. Actual results could differ from those estimates.

## **John W. Loofbourrow Associates, Inc.**

### **Notes to Statement of Financial Condition (continued)**

#### **2. Significant Accounting Policies (continued)**

##### **Recognition of Income**

Financing fees earned by the Company for assisting clients in investment banking transactions are recognized when the financing has been completed. Additionally, initial non-refundable fees are recorded at contract signing.

##### **Taxes**

Through November 30, 2000, the Company operated as an S Corporation for federal income tax purposes. Under federal, state and local income tax laws generally applicable to S Corporations, the tax effects of the Company's activities during that period accrued directly to its shareholders. Accordingly, no provision for, or benefit from, federal income taxes has been made for any period prior to November 30 2000.

Effective December 1, 2000, the Company was organized for federal tax purposes as a C corporation. The Company accounts for income taxes in accordance with Financial Accounting Standards No. 109. State and local taxes for the year are calculated on an alternative basis other than income. The Company has federal, state and local net operating loss carryforwards of approximately \$58,000. No deferred tax assets for the these net operating losses have been provided due to the Company's history of operating losses.

#### **3. Related Party Transactions**

The Company has an arrangement whereby Loofbourrow Inc., a related entity with the same stockholders as the Company, provides employee services, equipment and administrative support services to the Company. The Company paid fees to Loofbourrow Inc. for advice provided to the Company with respect to various customer related financing transactions and to reimburse Loofbourrow Inc. for the employee services, equipment and administrative expenses provided to the Company. During the year ended November 30, 2003 the principal shareholder of the Company provided significant services to Loofbourrow Inc.



John W. Loofbourrow Associates, Inc.

Notes to Statement of Financial Condition (continued)

**4. Profit Sharing Plan**

The Company and Loofbourrow Inc. maintain a profit-sharing plan (the "Plan") that covers all eligible employees who have reached the age of 21 and have completed one year of service to the Company or its affiliates. Contributions to the Plan are at the discretion of the Board of Directors. There were no contributions to the Plan by the Company in 2003.

**5. Net Capital Requirement**

The Company is subject to the Securities and Exchange Commission's ("SEC's") Uniform Net Capital Rule 15c3-1 which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15:1. At November 30, 2003, the Company had net capital of \$13,671 which was \$8,671 in excess of its net capital requirement of \$5,000. The ratio of aggregate indebtedness to net capital at November 30, 2003 was approximately 0.89: 1. The Company is exempt from the SEC's customer reserve requirements of the rule 15c3-3.

**6. Contingencies**

In 1997, the Company completed a securitization of factored receivables for Q Capital Corporation. The receivables were insured for default by a policy from AIG. In 1999, AIG asserted claims against Q Capital Corporation and the Company in the collective amount of \$30,000,000, as well as related fees. AIG alleges that appropriate disclosures were not made by the parties involved.

In 2000, the Company participated in a financing for Student Finance Corporation. Royal Indemnity Company, in connection with this financing, is seeking unspecified damages for alleged negligent representation, common law fraud and civil conspiracy.

The Company believes, after consultation with its attorneys, that the above lawsuits lack merit and that the Company has numerous legal defenses (including indemnification agreements), which it will vigorously pursue. Accordingly, at the present time the Company believes the claims will not have a material adverse impact on its financial condition.